



Seagreen Technologies, Inc.

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To: Whom it May Concern

From: John Danahey / President - Seagreen Technologies, Inc

Date: 28 December 28, 1999

Re: Letter of Recommendation – Maxwell West

It is with great pride that I write this letter of recommendation. I have had the honor to work with Max West both directly and indirectly over the last fifteen months. Max has consistently impressed me with regard to his professionalism and commitment to quality.

During Max's tenure with Seagreen Technologies, Inc. he has been instrumental in the success of our business. The following outlines the contributions, which Max has made to our organization:

ULT: (Universal Learning Technology)

As Project Manager for this strategic account, Max led Planning, Assessing, Development, Tracking, and Reporting efforts for a (\$750,000) XML, web-based college textbook application. Max's leadership brought success to the Pilot, Beta and Production releases.

Max acted on behalf of Seagreen as the primary client and co-development firm interface (ULT, Foliage, ATG, and data-conversion houses). Max's clear and concise communication with the client and other 3rd party providers ensured that perceptions were consistent for all organizations.

Max provided hands-on leadership and training to team members through; defining / executing requirements definition processes, architecting high-level design, and analyzing and defining application data and metadata.

Max taught junior team members aspects of QA and testing; led test planning, and execution along with issue reporting and tracking and change/configuration management.

Seagreen Development Steering Committee:

Max assisted this committee in developing standards and repeatable processes for Project Management, Requirements Definition, and Q/A and Testing.

Through all of these contributions Max has assisted the growth of Seagreen. Max has helped us grow our business from start-up to a company (at present), which employs twenty with revenues in excess of \$1.5 million. I would not hesitate to recommend Max for any mission critical development project. If further information is required do not hesitate to contact me directly.